

B.C. Road Builders & Heavy Construction Association

2008 Accomplishments

GOVERNMENT RELATIONSHIPS

Ministry of Transportation and Infrastructure (MOTI)

- Built on strong relationship with MOTI Executive.
- Continued efforts in building stronger and more cooperative working relationships with MOTI staff for both construction and maintenance sectors.
- Worked with MOTI on important issues such as tender exclusion clauses, early tendering, winter driving preparedness campaign, etc.

Provincial

- Provincial Budget – submitted position paper highlighting BCRB priorities for the year.
- Built on relationship with Premier Campbell and staff - meeting with Martyn Brown, Chief of Staff to highlight BCRB's priorities.
- Built relationships with many MLAs – sent out BCRB priorities summary to all MLAs.

Partners

- Construction Safety Network: continued facilitating amalgamation negotiations; purchased additional office space for CSN's use.
- Demonstrated support for BC One Call via marketing in the Blue Book and via mailout; and sharing our support to government officials.
- Participated in CEBC's Roads to Green conference by offering BCRB members program.

STRATEGIC OBJECTIVES

#1 – Support and help develop a greenhouse gas (GHG) emissions reduction strategy for the MOTI and construction and maintenance sectors.

- Formed GHG emission reduction committees for construction, paving, maintenance and service and supply sectors.
- Working to develop GHG reduction strategy for each sector.
- A working document has been shared with members for feedback and the next step is to finalize a strategy.

#2 – To continue building stronger and more cooperative relationships with MOTI staff.

- Construction and maintenance sectors are working with the MOTI to clarify problems, collect anecdotal evidence and develop specific proposals related to issues for each sector.
- Construction sector issues: involvement of regional directors, volumes of work, index pricing and early tendering.
- Maintenance sector issues: private maintenance sustainability, downloading costs, consistency in administration and auditing and meeting public expectations.
- The sectors are having continuous meetings to review problems and discuss possible solutions.

#3 – To support and promote the continued strategic investment in transportation infrastructure throughout BC.

- Met with partnering associations to share ideas.
- BCRB is producing a special magazine that will highlight all of the great transportation projects our members have been involved with.
- Purpose is to encourage members to support candidates who support continued investment in transportation development.
- Advertising opportunities are available now via our partner, Del Communications.

#4 – To advance skilled workers recruiting and training programs.

- The Transportation Industry Training Organization has been established.
- HEO challenge process has been developed and applicants are currently taking exams; association has assisted by offering study guides and administering the applications.
- Created HEO logging endorsements which are similar to current HEO endorsements.
- Created Asphalt Paving Program
- Development and acceptance of the HEO Apprenticeship Program as an ACE-IT program within the Abbotsford School District.
- Development of the HEO Hard Hat Stickers for people registered in or who have challenged the HEO Program.
- First ever *Heavy Metal Rocks Program* held in Kelowna was a great success; senior high school students were given the opportunity to learn about industry opportunities and “test drive” heavy equipment.

ASSOCIATION EVENTS

- Hosted 2008 WCR&HCA Convention in Maui; highlights included: effective marketing plan, 720 delegates in attendance (largest ever), successful theme events and satisfied sponsors.
- 39th Annual BC Road Builders/Ivan Hanchard Charity Golf Tournament raised a record breaking \$35K - \$30K was donated to BC Children’s hospital making our grand total of giving over \$185K in

the last 8 years! \$5K was donated to Betty Spalton Fund to offer scholarships to students pursuing educations that will lead to careers in road building and heavy construction; two scholarships were awarded this year.

- Annual Fall Conference – this event had over 400 delegates and elements including S&S hosted Casino Night, golf tournaments, Kal Tire Reverse Draw, Fall Dinner, sector meetings, and the tradeshow were a great success.
- 2008 AGM – we are expecting over 400 guests for our annual Christmas Dinner; almost 40 companies are sponsoring events and we have many special guests including Premier Campbell, Minister Falcon, several MLAs and association partners attending.

FINANCIAL PERFORMANCE

Strong financial position

- Paid down purchase of CSN offices
- Year end surplus \$125,000
 - Blue Book surplus \$100,000
- 2008 / 09 Budget developed and approved by board

MEMBERSHIP AND COMMUNICATIONS

- Added 21 new members equating to over \$30,000 increase in dues revenue
- Produced six issues of *The Voice* and sent out weekly e-bulletins on schedule.
- Produced invitations, registration packages and promotional materials for various events including: WCR&HCA Convention, Ivan Hanchard Charity Golf Tournament, Fall Business Conference and AGM.
- Articles in various media including: The Vancouver Sun, The Province, Journal of Commerce and Construction Business Magazine

ASSOCIATION OFFICE

- Continue to have an excellent office team.
- First time the association has over \$1M in total revenues; \$125K surplus.
- Operating expenses came in \$25K under budget.
- Staff took on additional duties coordinating and delivering the successful 2008 WCR&HCA Conference.